

# Financial Adviser Profile

## Overview

Scott is a passionate Financial Advisor, dedicated to providing comprehensive and holistic to advice to his clients. Offering financial advice since 2016 and with over a decade of experience in the finance industry, Scott is skilled in all areas of advice including wealth protection, wealth creation and retirement planning, in addition to more complex areas of advice such as SMSFs, securities and margin lending.

Scott loves building long-term relationships with his clients, being a part of their financial journey and seeing them achieve their financial goals. He understands the importance of collaboration during the financial advice process and relishes the opportunity to educate his clients, to explain complex strategies in easy to understand, simple terms. Scott's aim is to equip his clients with sound financial understanding, increasing their knowledge of financial matters, and aid them in becoming active participants in their own financial advice journey.

Outside of work Scott can be found enjoying time with his young family, playing cricket and supporting his beloved Bombers.

Scott Foster is a Sub-Authorised Representative of Family Financial Solutions Pty Ltd, Corporate Authorised Representative No. 1278733. Authorised Representative No.1241534.

## Qualifications

Scott Foster holds a Graduate Diploma in Financial Services (University of New England) and meets the competency requirements under ASIC's Regulatory Guide RG 146.

## Professional Memberships

Scott Foster is a member of the Financial Advisers Association of Australia (FAAA) and abides by their code of professional conduct and ethics.

## Authorisations

Scott is authorised to provide advice and deal in the following financial products:

- Life Products including Investment Life Insurance Products & Life Risk Insurance Products;
- Interests in Managed Investment Schemes including Investor Directed Portfolio Services;
- Deposit & Payment Products;
- Retirement Savings Accounts ("RSA") products;
- Debentures, Stocks or Bonds issued or proposed to be issued by a Government;
- Superannuation;
- Self Managed Superannuation Funds;
- Securities; and
- Standard Margin Lending Facility.



**Scott Foster**

**Director, Principal Adviser**

Family Financial Solutions

Postal: PO Box 2974  
Cheltenham VIC 3192

Mobile: 0499 180 241

[scott@familyfs.com.au](mailto:scott@familyfs.com.au)  
[www.familyfs.com.au](http://www.familyfs.com.au)

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## Family Financial Solutions Advice Fees and Charges

Scott Foster will be paid by Financial Planning Advice Fees as described in the Financial Services Guide. The amount of the benefit and how it is calculated will be advised to you during your initial meeting.

Scott's fee for the preparation of a Statement of Advice and other Advice documents will vary depending on the complexity involved and the time taken. You will be notified of the costs involved prior to the commencement of any work.

Scott provides the option of ongoing reporting and advisory services. You will be notified of the cost involved prior to the commencement of any ongoing services.

Family Financial Solutions pays a fixed licensing fee to FF Solutions Group Pty Ltd and will receive all revenue earned from the financial services provided to you. Scott Foster is a salaried employee of Family Financial Solutions and will receive a salary and may also receive a percentage of profits from this practice.

Scott is a 50% shareholder of FF Solutions Group Pty Ltd and Family Financial Solutions Pty Ltd.

## Other Benefits Scott May Receive

From time to time Scott may be invited to social or sporting events and receive the occasional gift such as a bottle of wine or hamper on special occasions. These non-cash benefits will have a value of less than \$300. A register listing the details of any non-cash benefits between \$100 and \$300 is maintained. These invitations and gifts do not influence the advice provided to you. If you would like more information you can request a copy of the register.

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FF Solutions Group Pty Ltd  
ABN: 69 666 235 249 | ASFL: 549 453  
Sector Serviced Offices, Suite 10, Building A11  
2a Westall Road, Clayton, VIC 3168  
Phone: 1300 927 927 | Email: [enquiries@ffsolutionsgroup.com.au](mailto:enquiries@ffsolutionsgroup.com.au)